

PLOUGMANN VINGTOFT®

What's in a word?











- a: a war cry especially of a Scottish clan
 - **b** : a word or phrase used to express a characteristic position or stand or a goal to be achieved
- 2 : a brief attention-getting phrase used in advertising or promotion

The purpose of a slogan?

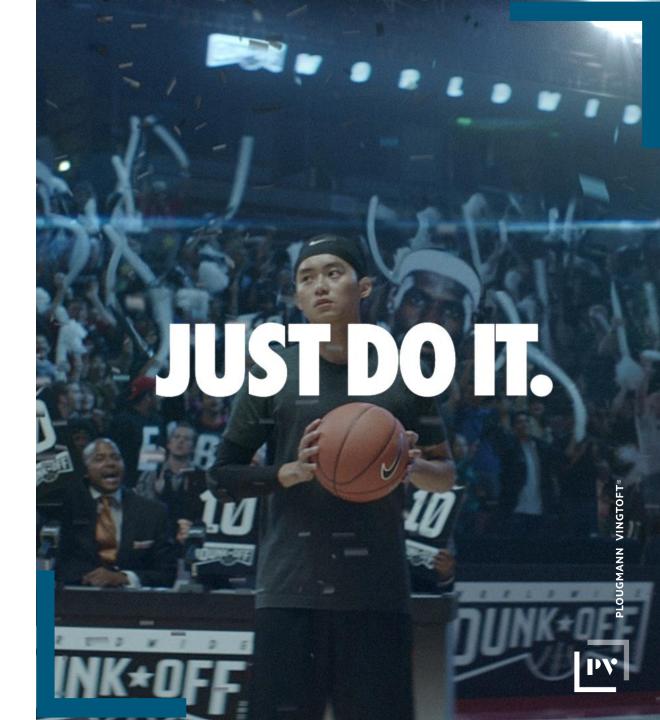
Companies have slogans for the same reason they have logos:

> Advertisement!



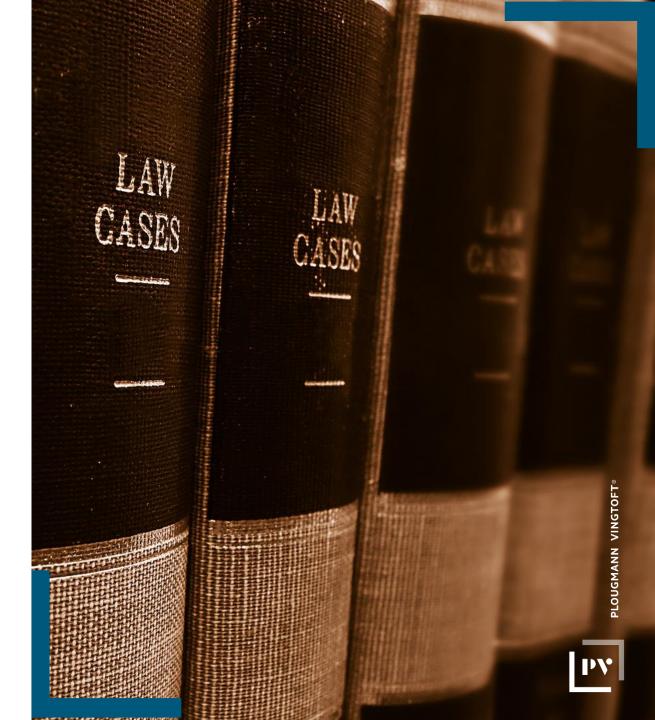
What makes a great slogan?

- > It's memorable
- > It uses rhymes or rhythms or both
- It impacts positive feelings about the company
- > It is short and to the point
- > It has clarity and sometime a punchline
- > Use humor
- Use emotion



And then came the LAW... Art. 7 in EUTMR No. 2017/1001

- > The following shall not be registered:
 - b) trade marks which are <u>devoid of</u> <u>any distinctive character</u>;
 - c) trade marks which <u>consist</u> <u>exclusively</u> of signs or indications which may serve, in trade, to <u>designate the kind, quality,</u> <u>quantity, intended purpose,</u> <u>value</u>, geographical origin or the time of production of the goods or of rendering of the service, <u>or other</u> <u>characteristics</u> of the goods or service;



EUIPO's <u>old</u> Guidelines

- > A slogan is always registrable if
 - it contains a word (or words) which is (are) distinctive on its (their) own. Example:
 "Carlsberg Probably the Best Beer in the World, or
 - > if they contain an element of fancifulness
- However, a slogan can be descriptive if it
 - Highlight desirable characteristics, Mehr für Ihr Geld
 - Contain a general invitations to buy, TASTEME
 - Is a laudatory statements *Making* improvements in life possible or
 - It seek to promote the superior knowledge GOLD REWARDS PLUS, client friendliness, economic success GREEN TECHNOLOGICAL DAMPER, or availability ON TAP



EUIPO's <u>new</u> Guidelines

It is inappropriate to apply to slogans stricter criteria than those applicable to other types of signs when assessing their distinctive character (judgment of 12/07/12, C-311/11 P, Wir machen das Besondere einfach

- > Use of:
 - > An unusual syntactic structures
 - A linguistic and stylistic devices, such as alliteration, metaphors, rhyme, paradox, etc.

may contribute towards a finding of distinctiveness

Advertising slogans or promotional formulas are objectionable, for example Safety 1st



Help from the Court of Justice

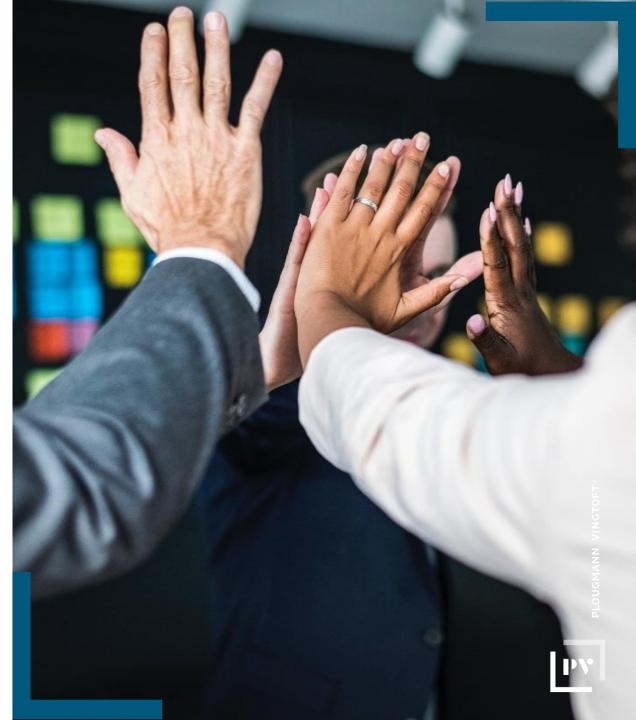
- ...likely to be distinctive whenever it is seen as more than a mere advertising message extolling the qualities of the goods or services in question because it:
 - constitutes a play on words and/or
 - introduces elements of conceptual intrigue or surprise, and/or
 - has some particular originality or resonance and/or
 - triggers in the minds of the relevant public a *cognitive process* or requires an interpretative effort.



Accepted marks

- > TRULY COVERED
- > SITEINSIGHTS
- > BRAIN INSPIRED
- > ALL YOU NEED IS LOVE
- > WET DUST CAN'T FLY
- > LOVE TO LOUNGE





Examples of rejected marks

- INNOVATION FOR THE REAL WORLD
- > PASSION FOR BETTER FOOD
- > FOREVER FASTER
- > LET'S GET COMFORTABLE
- > TO CREATE REALITY
- > MOBILE LIVING MADE EASY
- > 2good





Let's take a look at the slogan from the beginning:

Real stupidity always trumps Al

- Does it fulfill the criteria's?
 - > Is it a play on words?
 - Does it introduce a elements of conceptual intrigue or surprise?
 - Does it have some particular originality or resonance?
 - Will it trigger in the minds of the relevant public a cognitive process or requires an interpretative effort?



And...where would we be without slogans like...

- > THERE ARE SOME THINGS MONEY CANT BUY AND THEN THERE IS MASTERCARD
- > JUST DO IT
- > THINK DIFFERENT
- > BECAUSE YOUR WORTH IT
- > MELTS IN YOUR MOUTH NOT YOUR HAND
- > A DIAMOND IS FOREVER
- > I'M LOVING IT



Thank you for your attention!



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